

THE VOICE

Monthly Newsletter for our Australian Alumni Community

ISSUE 44 | OCTOBER 2024

A MESSAGE FROM THE PRESIDENT

Dear Members & Partners,

Australian Alumni Singapore Anniversary Gala Dinner was a remarkable celebration of our strong community, recognizing contributions and commemorating our achievements together. Held on Saturday, October 19, at the Amara Sanctuary Resort Sentosa, our 69th Anniversary Gala Dinner brought together over 420 members, representatives from partner organizations, and friends of Australia.

We were honored by the presence of our Guest of Honour, Mr. Peter Ong, Chairman of Pontiac Land Group. With a distinguished career spanning multiple decades in Singapore's public service, including roles as Head of Civil Service and Permanent Secretary of several ministries, Mr. Ong has led transformative initiatives, including the digital modernization of the public sector. Recently, he received the Distinguished Service Order, one of Singapore's highest national honors at the National Day Awards 2024. During the evening, we also presented Mr. Ong with the Australian Alumni Association Lifetime Achievement Award, recognizing his outstanding contributions and dedicated service over the past decades as a prominent alumni.

It was also our privilege to host AAS Patron and Australian High Commissioner to Singapore, H.E. Allaster Cox, at the event. In his special address, H.E. Cox highlighted the strength of the alumni network and the role it plays in strengthening the Singapore-Australia bilateral relationship.

At the gala, the Curtin University Singapore Alumni Chapter (CUASC) was awarded the Outstanding Alumni Association Award for its exemplary contributions to its alma mater, members, and the broader community. CUASC was selected from among five other submissions, each showcasing strong commitment to alumni and the broader community.

To celebrate our 69th anniversary, our attendees were presented with 69 lucky draw prizes. The top prize, two return tickets to Sydney was sponsored by our Official Airline Partner, Singapore Airlines. Other prizes included luxurious hotel stays, travel experiences, and more.

I would like to express my deepest gratitude to our term sponsors, partner universities, supporting organizations, gala sponsors, and university alumni associations who made October 19th a truly memorable evening.

Key highlights from the evening are featured in this month's newsletter. If you missed the gala or would like to relive the evening, please follow us on our social media channels for more photos.

Yours Sincerely,

Rajaneesh R Kurup #forwardtogether



| ΙTΗ | | |
|-----|--|--|
| | | |
| | | |
| | | |

| resident's Message | 1 |
|--|-----------|
| AS 69th Gala | <u>2</u> |
| AS Alumni Highlights | <u>5</u> |
| AS Mentorship Program | <u>6</u> |
| artner Updates | <u>7</u> |
| Jpcoming Events | <u>17</u> |
| ast Events | <u>21</u> |
| ocial Interest Proups | <u>22</u> |
| artner Universities' Call-to-Action | <u>23</u> |
| Membership Discounts | <u>24</u> |
| ob Opportunities | <u>37</u> |
| | |



69th Anniversary Sala Dinner

ENCHANTED FOR EST

19 October 2024 Amara Sanctuary Resort Sentosa









































For more photos, please look out AAS website and social media by early November!

https://aas.org.sg/news/

https://www.facebook.com/AASorg/

O <u>@australian_alumni_singapore</u>

in Australian Alumni Singapore

Alumni Highlight



Steffie Vanessia Bachelor of Business & Environmental Science



Here at JCU Singapore, we're always excited to celebrate the journeys of our alumni. Steffie, our alumna from the Class of 2017, shares what she's been up to after graduating with us, and how her time with us shaped her career and life!

Find out more about the <u>Bachelor of Business and Environmental Science</u> course.

Steffie Vanessia, a proud JCU graduate of 2017, joined Tribeca Investment Partners in 2022 as an Investor Relations Associate based in the firm's Singapore office. In her role, she is involved in capital raising activities, new fund launches as well as managing relationships with existing and prospective investors. Tribeca is an Asia Pacific-based and Australian headquartered investment and advisory firm which has been partnering with sophisticated clients across asset management, private wealth management and corporate advisory for more than 25 years.

Before joining Tribeca, she worked with Endowus, Singapore's leading digital wealth platform, as Business Development Associate. Steffie was earlier a Dealing Support Specialist in the Singapore office of Western Union Business Solutions (now known as Convera), a global leader in foreign exchange and international payment solutions. Steffie holds a Bachelor of Business and Environmental Science from James Cook University. During her undergraduate years, she was part of the Dean's List and the Golden Key International Honour Society for outstanding academic performance. She also immersed herself in campus involvement as the Secretary of the JCU Singapore Orientation Committee and JCU Singapore Student Council.

Steffie is the current Chair of Events at Australian Alumni Singapore and has served as the President of JCU Singapore Alumni Association from September 2022 to September 2024. In her free time, Steffie regularly plays Dungeons and Dragons with friends, spending time with her dog, and scuba diving with her husband. She holds a PADI Rescue Diver certification and is passionate about scuba diving.

Links:

Watch the Alumni Story video here: https://www.youtube.com/watch?v=7-L19xPYXd4

Connect with Steffie Vanessia on LinkedIn: https://www.linkedin.com/in/steffievanessia/



The Mentorship Program aims to equip AAS members to meet the challenges in entering or already in workforce and to enhance the networking opportunities for participants.

The program will pair a mentor with a mentee. Each mentor and mentee will commit to participate in the program for at least 4 calendar months from 2024 - 2025. Each mentor and mentee should commit to meet at least 1 hour each month. The mode of meetings shall be as agreed between the mentors and mentees.

The mentorship programme will cover

Student Mentorship Programme

MENTEE

For potential mentees, this is a opportunity for you to connect with a mentor who can offer you insight, advice and help you to navigate the next stage/s of your career.

DESCRIPTION OF THE PASS AND THE

MENTOR

For potential mentors, this is a great opportunity to give back, become a leader and refine your own skills and network.





PhD candidate at James Cook University in Singapore wins Higher Degree by Research (HDR) Open Access Advocate 2024 competition





Congratulations to Chan Lymn Wei, PhD candidate (Psychology) at James Cook University (JCU) in Singapore, who won the HDR Open Access Advocate competition this year.

The Open Access Advocate is an annual competition from JCU which is organised by JCU Library and which celebrates Open Access in research. Open access in research is a practice that seeks to remove barriers such as paywalls to academic information – so that regardless anyone, of background, can access benefit from scholarly knowledge. encourages collaboration, accelerates discovery, and ensures that valuable research is shared for the greater good.

Open to all JCU HDR candidates, the competition was held as part of Open Access Week 2024 (21 to 27 October) activities. This year's Open Access Week theme continu-

-ed from <u>last year's</u> call to put "Community over Commercialisation" and prioritise approaches to open scholarship that serve the best interests of the public and the academic community.

Participants were tasked with creating the best scholarly poster that answered the question: "How does Open Access help the cause of Community over Commercialisation?" Submissions were evaluated on how effectively they conveyed their message through a combination of compelling visuals and persuasive text.

Lymn Wei's winning entry aptly expressed five key points about how Open Access benefits community interests.

"As researchers, we put in a lot of effort to ensure that our work is of the highest quality. Naturally, we want as many people as possible to see and benefit from our research. Relevantly, my research addresses the dangers of misinformation and how we can be protected from it. Therefore, by making our work freely accessible, open access helps us reach a broader audience, allowing more individuals to benefit from credible findings instead of falling prey to misinformation," she highlights.

"Exploring the significance of open access for this competition has shown me that it is bigger than providing free access to research for researchers. It also means that our friends, family, and the community can access credible information, which is increasingly vital in an era filled with misinformation. This highlights the importance of open access now more than ever," she adds.

The HDR Open Access Advocate Competition, was one of four awards organised by JCU Library to mark International Open Access Week at JCU. The other three were the Early Career Researcher (ECR) Open Access Champion Award 2024, Open Education Champion Award 2024, and Open eBook Excellence and Impact Award 2024. Award presentation events were held at all three JCU campuses. International Open Access Week is a global event that has been running for 17 years. It gives the academic and research community a chance to learn more about the benefits of Open Access, share knowledge with peers, and promote Open Access as a common practice in scholarship and research.

Find out more about International Open Access Week.

Find out more about possible Higher Degree by Research projects.

Discover further information on <u>areas of research, and research strength at James Cook University in Singapore</u>. Find out more about the <u>Singapore campus of James Cook University</u>.

Contacts

Research: Associate Professor Denise Dillon denise.dillon@jcu.edu.au

Media: Ms Pinky Sibal pinky.sibal@jcu.edu.au / Ms Hoe Shu Rin shurin.hoe@jcu.edu.au

PARTNER UPDATES

JCU Conversations





JCU Conversations is the premier podcast series of James Cook University, Singapore — bringing to you discussions with successful leaders in the industry (across fields such as business, education, sustainability, and more) while offering a deeper understanding of their personal lives, careers, inspirations, and approaches to success. Join our rotating chair of distinguished hosts as we find out: What makes these bright minds tick?



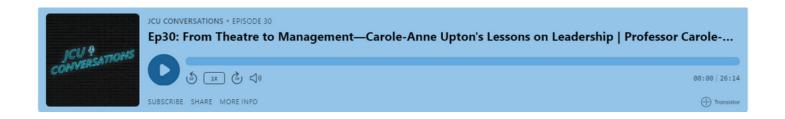




JCU Conversations 30: Carole-Anne Upton

In June this year, we welcomed our new Deputy Vice-Chancellor, Singapore at James Cook University, Professor Carole-Anne Upton. Professor Upton joins us in this episode of JCU Conversations, where she shares about why her career has been full of serendipity, as well as her thoughts on education, the future of learning and more.

This episode's host: Akshita Bhatia, Student Leader at James Cook University in Singapore.





Celebrating 30 years of Academic Excellence

through our school values of Achievement, Opportunity and Respect





2 months -18 years



50+ students & teacher nationalities



World Class Facilities



Multiple Pathways: IBPYP, IGCSE, IBDP and HSC



300+ Co-Curricular Activities



Booking a tour is a great way to experience the world-class AIS campus. Contact us at admissions@ais.com.sg or call 6517 0247. For more information, visit www.ais.com.sg



Don't Miss the Tax Deadline: We've Got You Covered!

Secure the best home loan offers and expert tax solutions for your Australian property journey.

Stay Compliant

Avoid Penalties

Maximise Your Tax Position



We're the #1 Specialist for Aussie Expat **Mortgages & Tax Services**

Effortless Tax Return Preparation

Hassle-free document collection process and simplified tax preparation.

Protect Your Foreign Income

Specialised advice on maximising tax returns to protect your foreign income.

Strategic Tax Advice

Minimise future tax liabilities with expert planning to achieve your financial goals.

\delta Bonus: Free Mortgage Health Check

Enjoy a free, in-depth mortgage health check to discover better loan options & maximise your financial strategy with Odin Mortgage.



2000+

Expats Helped



Countries Served





"Great experience working with Odin Mortgage on getting an Australian mortgage as a non-resident with foreign income. Very knowledgeable and helpful, they walk you through every step of the journey. Would highly recommend!"



👣 James S.



Talk to Our Tax Specialist

Exclusive 20% Off to Help You Catch Up on Your Australian

Claim your special 20% discount on our tax services (limited-time offer).







Victoria showcasing tech capabilities at the Big Data and Al World 2024!











The Digital Gateway mission to Malaysia and Singapore has officially wrapped up this month, Global Victoria is pleased to be partnering with Australian Trade and Investment Commission (Austrade), and showcased Victoria's Tech Capabilities at the Big Data and Al World 2024!

Trade offered The Mission unparalleled opportunity to redefine technology for businesses, giving a distinct advantage today's in global market. With competitive Southeast Asia's growing demand for innovative solutions in healthcare, smart cities, and digital Victorian transformation, keen to businesses are explore partnerships opportunities across the region.

Let's lead the way in Big data and Al innovation together!







Transforming Lives in Southeast Asia: The Economic Benefits of Investing in Eye Health



At The Fred Hollows Foundation, we've always understood that investing in eye health transforms lives. Over the past 30 years, we've restored sight to more than 3 million people.

Now we have the data that demonstrates what we know.

The Fred Hollows Foundation has recently released a groundbreaking report in partnership with Victoria University's Institute of Strategic Economic Studies, that outlines the economic benefits of investing in eye health. The report, which used an investment case economic modeling technique, estimates the return on investment (ROI) in eye health to achieve the World Health Assembly (WHA) targets by 2030. The results show that investments in eye health are among the highest ROI of any disease intervention.

The report focuses on the two leading causes of blindness and vision impairment – cataract and refractive error – and models intervention costs and benefits across 19 countries in which The Foundation works. The benefits of restoring sight, which in this report focus solely on economic returns, include increased labour force participation and productivity, and improved education and learning.

Remarkably, cataract treatment, on average, returns USS20.50 for every dollar spent, while refractive error treatments return on average USS10.80 for myopia (nearsightedness) and USS8 for presbyopia (age-related vision loss). Together, investment in the two leading causes of blindness and vision impairment will return on average USS9.40 for each dollar spent.

This demonstrates what we all know - that investment in eye care has a great return.

Despite a dramatic economic upturn in recent years, the burden of blindness and vision impairment is still significantly high in the Southeast Asia region, accounting for 31% of the world's blind. That's why it is time to step up our investment in eye health in Southeast Asia. When we look at the findings from Southeast Asia, the estimated ROI for cataract treatment on average returns 22.4. Refractive error treatments return on average USS11.8 for myopia (nearsightedness) and USS8.4 for presbyopia (age-related vision loss). Together, investment in the two leading causes of blindness and vision impairment will return on average USS10.4 for each dollar spent in Southeast Asia.



Transforming Lives in Southeast Asia: The Economic Benefits of Investing in Eye Health



In Cambodia, where The Foundation has been actively working in since 1998, over 90% of blindness cases are preventable and primarily caused by cataract. Unfortunately, many people either lack the financial means to undergo the necessary surgery or are unaware of the available options. There is an ongoing need to address the challenges surrounding eye health in Cambodia, and increased investments in this area can provide a viable solution. Notably, cataract surgery in Cambodia demonstrates an estimated ROI of USS22.6, while the estimated ROIs for myopia treatment and presbyopia treatment are USS4.5 and USS3.0, respectively.

The findings provide a compelling case for impact and social investment networks to invest in eye health in Southeast Asia. Beyond the great economic return that investment in eye care yields, restored sight brings longer and healthier lives, reductions in extreme poverty, increased labor force participation and productivity, increased school attendance, gender equality and independence. Investing in eye health not only benefits individuals but also has a positive impact on communities and the region's economic development. Contact The Fred Hollows Foundation to get more information on the economic benefits of investing in eye health and explore how your organization can contribute to eye health development.



The Fred Hollows Foundation has been a key leader in advocating and promoting the need to prioritize eye health investments. The Foundation's transformative approach to eye health, which includes strengthening health systems and partnerships with governments, local partners and other stakeholders, has been a key driver of our success in restoring sight to millions of people worldwide. These partnerships have been critical in ensuring that eye health programs are sustainable and have a lasting impact.

The Fred Hollows Foundation is committed to ending avoidable blindness, but we can't do it alone. Urgent collective action is needed across government, non-government, philanthropy and the private sector to prioritise health system investments to meet the 2030 global eye care targets. If we don't act now, by 2050 it is estimated that more than 1.7 billion people will be living with avoidable vision impairment.

Eye health programs transform lives and now is the time to step up our investment in eye health.

We welcome corporate partners who are interested in investing in eye health to get in touch with us. Visit our website at www.hollows.org if you are interested to find out more or contact leeahollows.org

NEWS & EVENTS





Alumni Movie Night

What an unforgettable evening at the 13th University of Newcastle Singapore Alumni Network Movie Night! Alumni from 15 diverse disciplines, spanning graduating years from 1966 to 2024, gathered for an evening of laughter, memories and movie magic.



Gratitude: The Pathway to Better Well-Being

In celebration of World Mental Health Day 2024, with the theme "Mental Health at Work", it's important to reflect on how gratitude can improve our mental health and work relationships.



Read More



Silver Award for Excellence in Workplace Wellbeing

We are delighted to share that our team has been awarded the Silver Award for Excellence in Workplace Wellbeing at the HR Excellence Awards Singapore 2024!



Read More

The Purple Parade (Campaign & Contingent March)

As part of their Community of Practice, our Singapore Network of Inclusive Learning (SNIL) proudly participated in <u>The Purple Parade 2024</u> Campaign, Singapore's largest inclusive movement supporting the abilities of Persons with Disabilities.

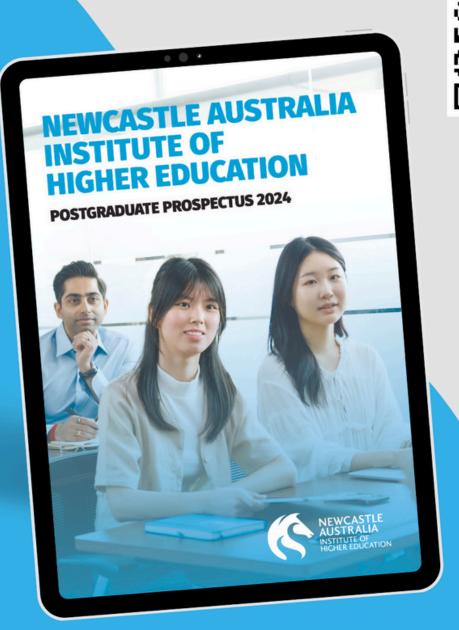






A WHOLLY OWNED ENTITY OF THE UNIVERSITY OF NEWCASTLE

DOWNLOAD OUR BROCHURE







Postgraduate Program in

ENVIRONMENTAL MANAGEMENT AND SUSTAINABILITY

Shape a sustainable future with our innovative, interdisciplinary degree, designed to equip you with the skills to lead in the green economy and protect our planet for generations to come.



Master of Environmental Management and Sustainability



Graduate Certificate in Environmental Management and Sustainability



A WHOLLY OWNED ENTITY OF

For more information, visit newcastleaustralia.edu.sg

Main campus: 100 Victoria Street, #13-01/02, National Library Building. Singapore 18806

230 Victoria Street, #04-09/10, Bugis Junction Towers, Singapore 188024

Tel: +65 6221 3306 | Fax: +65 6221 3307 | Email: Singapore-enquiry@newcastle.edu.at PEI Reg No: 200603214N | Validity: 23/03/2024 - 22/03/2028 CRICOS Provider 001093 | Program Code 40275/12327



Global university. Local campus. Future ready.









newcastleaustraliaihe







INTELLIGENCE UNIT

THE ECONOMIST REGIONAL **BRIEFING: RESILIENT GROWTH IN** TIMES OF GEOPOLITICAL **VOLATILITY**

DATE: THURSDAY 14 NOV 2024

TIME: 11AM - 12NOON (SGT)

VENUE: ONLINE

TICKETS: FREE





Social Media Influencers Beyond Influencing Consumption

FRIDAY, 15 NOV 2024 | 2 - 3 PM SGT | ONLINE WEBINAR



Dr Tan Kim Lim

Lecturer, Business James Cook University in Singapore

Dr Ong Yi Xuan

Research Faculty of Media and Communication Hokkaido University



SUMMARY

Social Media Influencers (SMIs) play a key role in influencing audiences' consumption motivation, decision-making but also influences political stances and pro-social or pro-environmental behaviors. However, in the current global content of volatile,

uncertain, complex and ambiguous (VUCA) world, it is vital to understand influential power of SMIs and how they have been, and can be leveraged by organizations for future resilience and recovery.

REGISTER NOW



CENTRE FOR INTERNATIONAL TRADE AND BUSINESS IN ASIA (CITBA)



1 university • 2 countries • 4 distinct locations

Creating a brighter future for life in the Tropics and beyond, through education and research that makes a difference locally, and globally.



James Cook University Australia offers pathway, undergraduate and postgraduate programs at the Singapore campus of James Cook University. James Cook University | 149 Sims Drive, S(387380) | CPE Registration No.200100786K | Period of Registration: 13 July 2022 to 12 July 2026



31 March - 2 April 2025

Raffles City Convention Centre, Fairmont Hotel Ballroom Now established as the pre-eminent Asian event for investment into the decarbonisation and energy transition themes, the conference brings together the global community of companies, investors, governments, and industry experts in Asia's financial hub, Singapore.

What's on offer:

- International Keynotes
- Corporate Presentations
- Panel Discussions
- Government Interaction
- Networking
- Cocktail Functions
- Exhibitions

REGISTER YOUR EXPRESSION OF INTEREST AT THE FOLLOWING EMAIL:

info@resourceconnectasia.com









futurefacingcommodities.com





UPCOMING EVENTS

NOVEMBER BEACH CLEAN UP

by OCEAN PURPOSE PROJECT



THE VOICE | ISSUE 44

AAS CYCLING INTEREST GROUP MONTHLY MEETUP SATURDAY, 16 NOVEMBER 2024 | 6.30AM SGT

For more information and to



20 BACK TO MAIN MENU

PAST EVENTS AAS BEER & BRAINS SESSION



by Steffie, Ernest, Raj, Michael

📺 Date: 4 October 2024

Time: 7 pm SGT

y Venue: The Autobus @ 6A Shenton Way, #01-01 Downtown Gallery, 068815



A fun & chill night drinking and networking!

For more information on our next session, please scan on Whatsapp QR Code.











Some of our past Beers & Brains sessions

HIGHLANDER BAR @ MILLENIA WALK









SOCIAL INTEREST GROUPS

Scan or click the link to join & connect with like minded AAS members













If you would like to form and lead an interest group, please feel free to contact secretariat@aas.org.sg







rdinary / Associate

Platinum



A WHOLLY OWNED ENTITY OF THE UNIVERSITY OF NEWCASTLE

Gold

Ordinary / Associate



Ordinary / Associate





Silver

Ordinary / Associate



Ordinary / Associate

Silver



Silver

Ordinary / Associate

Ordinary / Associate



Ordinary / Associate



Ordinary / Associate

Ordinary / Associate







Silver

MONASH Iniversity

Silver

Ordinary / Associate



Silver



Silver

Ordinary / Associate

FLASH YOUR AAS MEMBERSHIP CARD VIA GLUEUP APP & ENJOY ALL THE EXCLUSIVE DISCOUNTS

- If you are a new user, register you Glue Up account directly on the app. Otherwise, simply log in to your existing account.
- Start exploring My Glue app!
- Check the following 3 slides to understand how you should proceed based on your user status.

How to get the mobile app?

Download it on

iOS [App Store]



Android [Google Play]





Click **HERE** to learn more about GlueUp.

Organisational Resilience in the New Normal



THE "NEW NORMAL"

As Governments, businesses and societies begin to adapt to the post-COVID 19 pandemic environment, organisations continue to evolve in a complex operating climate impacting daily operations, assurance to stakeholders and creating a sense of uncertainty. Left unchecked, these may materialise into potential undesirable consequences causing unnecessary disruption or leading to a crisis in their organisation.

Navigating through these complexities require trained and experienced professionals to ensure such threats do not become a reality and if they ever do, organisations must be ready to implement well tested contingency and response plans to recover from and resume critical operations.

It is a proven and well documented fact when organisations that are resilient and equipped to manage risks not only stand a higher chance of survival in their respective competitive fields but emerge stronger and ready to take on potential opportunities left behind by others who are not as well prepared.

Post-pandemic, more businesses, governments and key stakeholders will be requiring a greater adoption of business continuity and crisis management plans and procedures. Is your organisation ready?

INFINITY CONTINUITY

We're an independent organisational resilience consultancy and training practice with a core focus in emergency preparedness, business continuity and crisis management.
Established since 2013, our goal is to enable governments and businesses to achieve organisational resilience through customised solutions specific to our clients' needs, goals and strategy

Our services can be broadly categorised (but not limited to) as follows:

- Business Continuity and Crisis Management:
- Resilience and readiness assessment
- Programme and policy development
- · Business impact analysis and risk assessment
- Business continuity, emergency response and crisis management plan(s) development
- Training and awareness workshops
- · Readiness tests and exercises
- Programme maintenance
- BCM and crisis management audits

Talk to us today at (65) 66796231 or email us Enquiries@infinitycontinuity.com, or simply visit our website at at http://www.infinitycontinuity.com to find out how we can partner with you!

WHY CLIENTS CHOOSE US

Clients want to partner with us because:

- We simplify resilience and continuity
- We "hand hold" you to develop your resilience plans (some say we do everything for them) at your pace
- We work with organisations of all sizes and maturity phases (i.e., regardless if it's a full programme or to review existing components)
- More importantly, our specialists are field-tested with actual planning, execution and response experience across multiple sectors (yet we don't charge sky high rates)



25

As part of the 2024/25 budget, the Australian Government announced that it will implement a new National Innovation visa, replacing the current Global Talent visa (subclass 858) from late 2024, to target exceptionally talented migrants who will drive growth in sectors of national importance. Although we are not sure on the parameters of the new visa, we think it will look for the cohort of candidates similar those under the current global talent visa programme.

On the other hand, the Business Innovation and Investment visa program (BIIP) will cease, most likely as a result of the Australian government taking on the Productive Commission's recommendation that the business migrants make limited economic contribution to Australia.

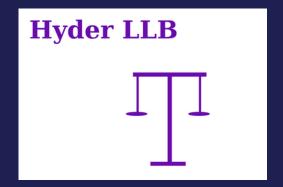
Budget 2024-25 | Budget Paper No. 2 Migration System Reforms Payments (\$m) 2023-24 2024-25 2025-26 2026-27 Department of Home Affairs 8.5 8.3 Australian Taxation Office 1.5 Department of the Treasury Total - Payments 10.0 8.3 Related receipts (\$m) Australian Taxation Office * Department of Home Affairs -45.0-40.0-35.0-35.0 Total - Receipts -45.0-35.0

The Government will provide \$18.3 million over four years from 2024–25 to further reform Australia's migration system to drive greater economic prosperity and restore its integrity. Funding includes:

- \$15.0 million over three years from 2024–25 for information and education activities to
 provide migrant workers with accurate and appropriate information about workplace
 safeguards, protections and compliance measures related to migration laws
- \$1.9 million in 2024–25 to conduct a data-matching pilot between the Department of Home Affairs and the Australian Taxation Office of income and employment data to mitigate exploitation of migrant workers and abuse of Australia's labour market and migration system.

The Government will implement a new National Innovation visa, replacing the current Global Talent visa (subclass 858) from late 2024, to target exceptionally talented migrants who will drive growth in sectors of national importance. The Business Innovation and Investment visa program (BIIP) will cease, with refunds of the visa application charge provided from September 2024 for those who wish to withdraw their BIIP application. The measure includes \$1.4 million in 2024–25 for necessary system changes for the implementation of a new visa and closure of the BIIP.

For those who qualify under the current Global Talent Visa programme, we encourage you to get in touch with us so we can assist you with your EOI and visa application submission: globaltalent@alclawyers.com.au or phone +61279009570.



SQNLDR (ret) Hyder Gulam FRCNA FACN LLM MBA

SERVICES BY HYDER LLB:

- Administering an Oath or receiving a declaration or affirmation
- Witnessing a signature or seal on a form or declaration
- Preparing a declaration or other document
- Verifying and certifying a copy of a document or part of a document
- Witnessing the execution of a will
- Any other Australian Legal matters as required



WHY HYDER LLB:

Cost Effective

26

- Prompt and Attentive response. Contact: hyder.gulam@yahoo.com
- Convenient and accessible location at:

Suntec Tower One, 7 Temasek Boulevard Singapore 038987

10% off for AAS Members when you indicate LAWS24

Hyder was born in Singapore and educated in Melbourne. He is a registered nurse (UK), a qualified lawyer, an accredited mediator, a registered Migration Agent as well as a Fellow of the Royal College of Nursing in Australia. He has post graduate qualifications in business/management, law and nursing. He has served as an officer with the Royal Australian Air Force, both in Australia and overseas. He has published in areas such as transcultural nursing, health law, criminal law and military law. Hyder has experiences in a range of legal areas and has worked across the legal spectrum, from working in Riyadh, Saudi Arabia for one of the world's biggest law firms, to General Legal Counsel of one of the world's largest Sovereign Wealth Funds.

AAS MEMBERSHIP BENEFITS





TEMPUS TWO

MAKING AUSTRALIAN GINHISTORY





Get ready to achieve the smile of your dreams today! AAS is happy to share this perk we secured for you and your family.

At Invisalign, we believe in the power of a great smile to transform your future, and that's why we use digital technology and innovative experiences to help people move forward in life.

With the Invisalign clear aligner system, we revolutionized the orthodontic

industry, providing patients with a series of clear, custom-made aligners for teeth straightening.

We have, together with our doctor partners, treated over 15 million patients worldwide.

Our partner clinic Q&M is excited to extend their services to AAS members and their families at selected clinics!

- You can enjoy an oral check-up, including scaling polishing, iTero intra-oral scan, 1 X-Ray and assessment for just \$108.
- You will also benefit from Invisalign package starting at just \$3,800 including a whitening kit!

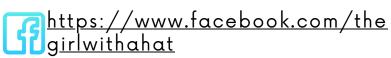


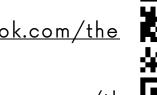
Don't wait any longer - register now through the QR code on the poster and take advantage of this amazing opportunity. Your family members can enjoy it too, so spread the word and let's achieve those dream smiles together!

LET'S GET THOSE SMILES SHINING!











https://www.instagram.com/the _girl_with_a_hat/?hl=en



BOOK AN APPOINTMENT FOR A STYLING

PARC VERA
10 HOUGANG STREET 32
#17-19
SINGAPORE 534037

10% off on your Online Orders when you indicate AAS



















T&Cs:

- This offer is available exclusively to Australian Alumni Singapore members only
- 20% discount is applicable for all ala carte prices on the service menu.
- · Prior appointment is required to enjoy the discounts.
- · During online or phone bookings, please use the code "AAS members" to unlock your privileges.
- · Payment is due at the time of service.
- This offer cannot be combined with any other ongoing promotions, discounts, or vouchers.

Outlets

#05-08 The Heeren (Facial & Nails) | © 8182 5811

#B2-23 Marina Bay Link Mall (Facial) © 8181 9522





Diamond professionals specializing in engagement rings, wedding bands, jewellery restoration, and ready-made diamond and gemstone jewellery.



OUR PROMISE

- Upgrade/exchange policy of diamond bought from us with certificates only from 0.30ct - 2.99ct
- At any time, return your diamond bought from us and receive 80% cash back. (after deduction of GST)
- 1st upgrade receive 100% of your original purchase price and just pay the difference.

FOLLOW, LIKE & SHARE





@DEROCKSSG

VISIT US & ENQUIRE NOW

WWW.DEROCKS.COM.SG INFO@DEROCKS.COM.SG

5% OFF THIRSTY.COM.SG, THE LATEST BENEFIT FOR AAS MEMBERS!



YOU CAN NOW GET 5% OFF ALL YOUR PURCHASES FROM OUR PARTNER, THIRSTY.COM.SG

VISIT THE LINK <u>HTTPS://WWW.THIRSTY.COM.SG/AAS</u>
OR USE THE CODE "AAS" AT CHECKOUT
TO GET THE 5% DISCOUNT BENEFIT!





EXCLUSIVE PARTNERSHIP WITH



RENOVATION PACKAGES STARTING FROM

BTO: S\$8,280.00 RESALE UNIT: S\$41,645.00

: INTERIOR.SG

: <u>@SGINTERIOR</u>

: A & D DESIGNER'S GROUP PTE LTD



Quote "AAS" during registration, they will receive a free set of uniform



AWARD-WINNING PRESCHOOL

NOW OPEN FOR 2025 REGISTRATION

GIVE YOUR CHILD THE GIFT OF A
VIBRANT AND HOLISTIC EDUCATION IN
A REGGIO-INSPIRED ENVIRONMENT!

2024 Q4 PROMOTION

SAVE UP TO \$1800

& REGISTRATION FEE WAIVED!*



Limited spots available! Scan here to schedule a school tour today.

*T&Cs apply



Why Choose Us?

Exclusive Habits of Mind™ framework

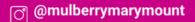
Award-winning & holistic curriculum

Low teacher-to-child ratio

Learning spaces & outdoor playground

Convenient 4min walk from MRT station







SHIRT BY HAND



TAILORED SHIRTS FOR MEN

Experience the ultimate convenience with us: we come to you, wherever you are! Enjoy a free consultation where you can explore a variety of options and see our fabric samples firsthand. Imagine choosing the perfect material and style tailored specifically preferences — all without leaving your home!

Each shirt is meticulously crafted just for you and delivered right to your door. Don't settle for off-the- rack; elevate your wardrobe with a shirt that truly fits!

Shop now

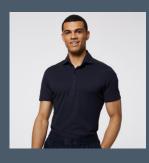
SHOP OUR COLLECTION



<u>Business</u>



Casual



<u>Polo shirts</u>



<u>Linen</u>

How it works



Design your unique shirt



Get your size



We start the production in our own atelier



At your doorstep within 3 weeks



JOB OPPORTUNITY



Regional Sales Director - SEA & Greater China

A Regional Sales Director – SEA & Greater China, is responsible for driving sales growth and market penetration within a designated geographic region. This role involves developing and implementing sales strategies, managing sales teams, and building strong relationships with customers and partners.

Responsibilities:

Sales Strategy Development:

- Develop and execute regional sales plans aligned with overall company objectives.
- Conduct market research and analysis to identify growth opportunities.
- Set sales targets and quotas for regional sales teams.

Sales Team Management:

- Recruit, hire, and train sales representatives.
- Provide ongoing coaching, mentoring, and performance feedback.
- Motivate and inspire sales teams to achieve their targets.

Customer Relationship Management:

- Build and maintain strong relationships with key customers and accounts.
- Understand customer needs and provide solutions tailored to their requirements.
- Resolve customer issues and complaints in a timely and effective manner.

Partner Management:

- Develop and manage partnerships with distributors, channel partners, and strategic alliances.
- Ensure partner compliance with company policies and procedures.
- Collaborate with partners to drive joint sales initiatives.

Sales Performance Analysis:

- Track and analyse sales performance metrics.
- Identify areas for improvement and implement corrective actions.
- Prepare regular sales reports and presentations for senior management.

<u>Territory Planning:</u>

- Optimize territory coverage and resource allocation.
- Develop sales call plans and routes.
- Ensure efficient use of sales resources.

Profile

- Minimum Bachelor's level degree in IT or Business IT required
- Minimum 10 -12 years in IT Sales/IT Development background
- Proven track record in sales management and leadership.
- Experience and good understanding in SEA and Greater China Market
- Experience with pitching for project and staff augmentation in technologies like SAP, Salesforce, Ecommerce, Anaplan, Digital and Development technologies
- Strong understanding of sales processes and techniques.
- Ability to build and maintain strong customer relationships.
- Experience in the relevant industry can be a significant advantage.
- Familiarity with the region and its cultural nuances is mandatory.
- The role often requires frequent travel within the region.
- Proficiency in CRM software and other sales tools is essential.
- Excellent communication and interpersonal skills.
- Strong analytical and problem-solving skills.
- Experience in a fast-paced, dynamic environment.
- Good Command over English and Mandarin/Cantonese
- Command over French is added advantage





10 ANSON ROAD #29-04A INTERNATIONAL PLAZA SINGAPORE 079903

TEL: +65 9295-7977

MEDIA CONTACT: SECRETARIAT@AAS.ORG.SG



AAS' VALUED TERM SPONSORS DIAMOND



GOLD









SILVER











OFFICIAL WINE



AAS' VALUED UNIVERSITY PARTNERS

PLATINUM



GOLD



A WHOLLY OWNED ENTITY OF THE UNIVERSITY OF NEWCASTLE

SILVER



















